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| **Summary of Cost-Benefit Data**   |  |  | | --- | --- | | **Developmental Costs** | | | Salaries | $75,000 | | Training center hardware and software (this includes two training rooms, each with 12 workstations, server, network software, cabling, projection equipment, and necessary training and application software) | $70,000 | | Other | $7,500 | | Total | $152,000 | | Additional cost impact of system startup – add two additional months of operational costs to cover these startup expenses | To be determined after operational costs are calculated |  |  |  | | --- | --- | | **Operational Costs: First Year of Operation** | | | Administration (1/2 of records assistant salary in first year; then will increase 10% per year) | $13,000 | | Technical support (will decrease 20% after first year, then remain constant) | $35,000 | | Training salaries (will increase to $120,000 in second year, $160,000 in third year) | $80,000 | | Supplies (projected at $15 per student per course) | Calculate based on class and student estimates below | | Facilities (rent, cleaning, maintenance -- after first year, will increase 10% per year) | $50,000 | | Depreciation of hardware and software (to be determined by accounting technician) | Disregard at this time – will be added later |  |  |  |  |  |  | | --- | --- | --- | --- | --- | | **Revenue Estimates** | | | | | | Assumptions: | Classes per Month | Students per Class | Tuition per Student | Projected Revenue | | Year 1 | 8 | 6 | $350 | $201,600 | | Year 2 | 10 | 8 | $400 | $384,000 | | Year 3 | 12 | 10 | $425 | $612,000 | |